JONAHTEN

CAPABILITY STATEMENT

IMPROVE ◆ SUSTAIN ◆ THRIVE

SBA-Certified SDVOSB/VOSB | GSA MAS 47QRAA22D00C8, SIN 541611 | Virginia SWaM/DBE | AWS Partner
UEI F4FQNQF7FXK9 | CAGE 96GM3 | SAM.gov Active | Bristow, Virginia 20136
John L. Spruill, Principal Consultant & Owner | (703) 832-6352 | jlspruill@jonahten.com | www.jonahtenllc.com

SDVOSB SOLE-SOURCE ELIGIBLE TO $5M (non-manufacturing NAICS; $8.5M manufacturing) under FAR Part 19 — and to $5M at VA under VAAR 819.7007 and 38 U.S.C. 8127. Paired with pre-negotiated GSA MAS pricing, Jonahten removes the two bottlenecks that stall program offices: procurement timeline and price uncertainty.

COMPANY OVERVIEW

Jonahten LLC is an SBA-certified Service-Disabled Veteran-Owned Small Business delivering management consulting, program and acquisition support, and IT modernization to federal, state, and local agencies. Agencies hire us to decide what to fix first. Our Army-trained Lean Six Sigma Black Belt — 25+ years in organizational analysis and process improvement, 33 years of combined Intelligence Community and DoD service — applies DMAIC-S to baseline the broken process, score the courses of action, and deliver a defensible decision package a program office can act on without rework. Where the client wants the result operated rather than handed back, we support it. Current VA IHT 2.0 IDIQ performance, with completed U.S. Army and enterprise commercial engagements, supports immediate contribution on new task orders.

CORE CAPABILITIES

MANAGEMENT CONSULTING

NAICS 541611 · GSA MAS SIN 541611

- Business process reengineering (LSS DMAIC-S)
- Workflow analysis, mapping, and redesign
- Performance measurement & KPI development
- Strategic planning aligned to agency mission
- Risk management & corrective action tracking
- Stakeholder engagement & facilitation

PROGRAM & ACQUISITION SUPPORT

NAICS 541611 · 541618

- DAWIA PM Level 2 — DoD acquisition compliance
- Solicitation development (PWS/SOW/RFP inputs)
- Independent cost estimates & PALT reporting
- COR/COTR support & contract administration
- Data call management & acquisition dashboards
- Program evaluation, verification & validation

IT MODERNIZATION & CLOUD

NAICS 541519 · commercial / open market

- AWS cloud migration assessment & readiness
- AWS Partner — Services Path
- IT architecture analysis & disposition planning
- Managed cloud services & FinOps governance
- Records management & process automation
- CMMC Level 1 — compliance-first architecture; GSA SIN 54151S pending

CONTRACT VEHICLES

CONTRACT VEHICLE	NUMBER	JONAHTEN ROLE	THROUGH
GSA Multiple Award Schedule	47QRAA22D00C8 — SIN 541611	Prime	Jul 2027 (option)
Army EXPRESS BPA (ACC-RSA / AMCOM), issued against GSA PSS	W31P4Q-25-A-0001 (B&A); -0002 (Programmatic), via TCSI	CTA Team Member	Jan 2028
VA IHT 2.0 IDIQ	36C10X25D0023 (Prime: Titan-Auxo, LLC)	Tier 1 Subcontractor	Aug 2035
HCDE / Choice Partners — SLED cooperative	25-018MF-32	Prime	2027

Sole-source eligible. Mission-ready. Veteran-built.

RELEVANT PAST PERFORMANCE

AGENCY / CLIENT & PROGRAM	CONTRACT NO.	JONAHTEN ROLE	PERIOD	VALUE
Dept. of Veterans Affairs / VHA — Integrated Healthcare Transformation 2.0 IDIQ	36C10X25D0023	Tier 1 Subcontractor (Prime: Titan-Auxo, LLC)	Aug 2025 – Aug 2035 (Active)	$150,000 Jonahten scope; $14B IDIQ ceiling
Scope: FC I — Program management, business process reengineering, and systems/business transformation supporting VHA enterprise health-system modernization. Delivered: complete Phase 1 integrated master schedule for a VA system build — error-free, 100% first-time government acceptance. **Reference:** *Blaire Morrison, Deputy Program Manager, IHT 2.0 & ICSP — (301) 518-8482, blairemorrison@titan-auxo.com*				
U.S. Army / CPE ES2 (formerly PEO EIS) — Functional Area Professional Services (FAPS)	W519TC24F0166	Subcontractor (Prime: Inalab Consulting, Inc.)	Apr 2024 – Apr 2026 (Completed)	$16.6M vehicle
Scope: Contract acquisition support — acquisition documentation and solicitation inputs, independent cost estimate support, program evaluation, verification and validation, strategic planning, process mapping and optimization, and financial services process reengineering across enterprise IT portfolios. Signed prime performance statement on file. **Reference:** *Duncan Niblett, Business Development Lead — (703) 599-7897, dniblett@inalabgroup.com*				
Zillion Technologies, Inc. — Process & Documentation Specialist (end customer: Navy Federal Credit Union)	NFCUJP00015697	Subcontractor	Jul 2025 – Apr 2026 (Completed)	$135,000 Jonahten scope; $500,000 contract
Scope: Vendor governance documentation, SOP development, workflow optimization, and risk/compliance integration across HR, finance, and vendor management functions. Delivered: seven enterprise vendor governance processes documented and 100% implemented; deliverables met or exceeded the 90% accuracy/correctness/completeness standard on first draft, supporting financial audit readiness. **Reference:** *David Dixon, Director – Talent Acquisition, Zillion Technologies, Inc. — (703) 592-6950, david@zilliontechnologies.com*				
High Grain Café, LLC — Brick-and-Mortar to Mobile Food Services Transformation	Commercial engagement	Prime Contractor	Feb 2022 – Feb 2023 (Completed)	$7,190.68 firm engagement value
Scope: Full business model transformation — strategic planning, process reengineering, employee training, and brand repositioning. Delivered: break-even by month two; 10% profit increase within six months and 40% within one year. **Reference:** *Nishantha Amarasinghe, Owner/Chef — (703) 581-7320, highgraincafe@gmail.com*				

DIFFERENTIATORS

- Independent by design — our recommendation is not tied to what you consume. We size the problem before anyone sells you the fix.
- DMAIC-S — Lean Six Sigma extended with a Support phase. Standard DMAIC ends at Control and hands the result back. We stay and operate it.
- Lean Six Sigma Black Belt, Army-trained (17+ yrs).
- DAWIA PM Level 2 — DoD acquisition and COR/COTR compliance certified.
- SDVOSB sole source to $5M — the fastest lawful award path when the CO does not expect two or more SDVOSB offers and price is fair and reasonable.
- AWS Partner — Services Path
- Founder-led delivery — the Black Belt who wrote the methodology is on your engagement, personally.

CERTIFICATIONS & REGISTRATIONS

- SBA-Certified SDVOSB/VOSB — ID #352573, current through 10/14/2027
- Virginia SWaM / DBE certified
- GSA MAS 47QRAA22D00C8 — SIN 541611 (awarded)
- AWS Partner — Think Big for Small Business enrolled
- CMMC Level 1 — self-assessment affirmed
- DAWIA Program Management Level 2
- Lean Six Sigma Black Belt — Army trained
- SAM.gov — Active registration

NAICS: 541611 (primary) · 541519 · 541618 · 541614 · 541990 · 561110